MEDIA KIT 2015

A Sound Sea Platform

Offshore^[Russia]

The magazine that brings you the entire wealth of global offshore oil and gas production experience, now in Russian



+7 (495) 228-34-75 • www.offshore-mag.ru • offshore@nedrainform.ru



Offshore magazine celebrated sixty years of publishing in 2014 and we are glad that we are also presenting a Russian language edition. The sixty years of covering the offshore/ marine oil and gas industry has seen significant technological advances to help the industry overcome technical and hazardous locations involving deeper water and Arctic development. As Russia continues to develop hydrocarbon resources offshore and in her Arctic regions we look forward to bringing you the latest global technological advances for this exciting and vital industry.

> Mark Peters Vice President PennWell Corporation Publisher, Offshore

1897 **O**

World's first offshore oil produced, from three 411-meter piers in California, sea depth up to 10.7 m

1933 🔿

8%

First drilling derrick mounted on a barge in the USA

1947 **O**

169

First commercial well drilled in the Gulf of Mexico from a floating platform close to shore

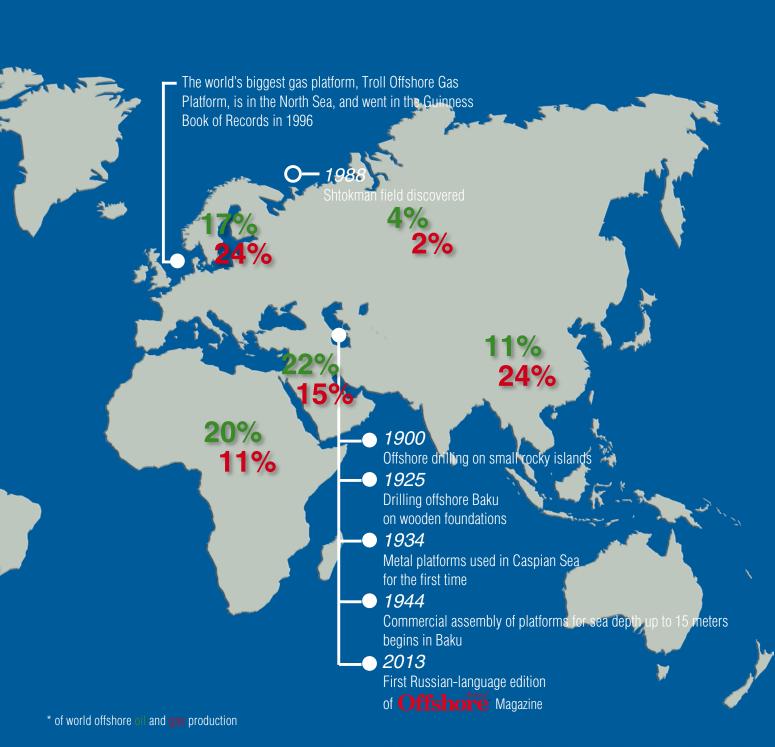
1954 **O**

First edition of **Offishore** Magazine published in USA

1961 **O**-

First trial subsea oil production system installed in Gulf of Mexico

Offshore^[Russia]



1/3 OF ALL PRODUCED OIL IS EXTRACTED FROM THE SEA In the 1960-s recovery rate amounted to 1 MMBPD TODAY it amounts to 24 MMBPD



Abundance is always a double-edged sword.

Resource abundance gives Russia a basis for strengthening its economy and geopolitical stance. However, vast, accessible reserves of oil and gas do not immediately translate to technological development and competency. Offshore [Russia] serves to provide industry experts with the most up to date news and information, as it occurs, in the offshore sector of oil and gas production.

Roughly 30% of all oil and gas is produced in the world's offshore zones; in Russia this figure is roughly 4%. Russian interest in offshore development is extremely high, but Russian experience is lacking. Technologies are limited and there is no infrastructure. But there are many great scientists, researchers, and engineers willing to offer their intellectual potential.

Today, Russia looks to create an environment in which the viable shoots of the future offshore oil and gas industry will begin to sprout up. While our offshore sector is currently underdeveloped, Russia's oil and gas industry professionals have an impressive mass of critical intellectual background knowledge.

Helping to build Russia's competency in the offshore oil and gas sector, is precisely what we have set as our task. In the summer of 2013, the editorial staff of Oil & Gas Journal Russia and the Nedra Publishers became licensed by PennWell Corporation to publish the Russian-language magazine Offshore [Russia]. The magazine publishes translated versions of articles from the original publication, Offshore (which has served as an authority for English-language readers for 60 years), as well as articles by authors from Russia and other countries. Reporting addresses specific critical challenges facing the economy, the nation, and businesses, and includes pertinent articles related to particular companies, scientific organizations, and engineering groups.

Offshore [Russia] focuses on combining the intelligence, experience, and knowledge of oil and gas industry experts from countries around the world.

> Natalya Petrova Editor-in-Chief Offshore [Russia] Oil & Gas Journal Russia



O specialized multi-discipline equipment manufacturers



Sea oil and gas cruises

What's it about?
- OFFSHORE
exploration
PRODUCTION
SEA PLATFORMS
• FLEET
• GEOLOGY
GEOPHYSICS
Offshore drilling
DEEPWATER
Subsea pipelines



Your midstream in a sea of oil and gas

+7 (495) 228-34-75 • www.offshore-mag.ru • offshore@nedrainform.ru



EDITORIAL BOARD

Anatoly Zolotukhin

Doctor of Science (Technical Sciences), professor; Deputy Chancellor on International Affairs of the Gubkin Russian State University of Oil and Gas; the Scientific Director of the Institute for Arctic Oil and Gas Technologies at Gubkin University; Vice President of the World Petroleum Council (2008-2014).

Leonid Kulpin

Doctor of Science (Technical Sciences), professor; The Chief of the Centre for Problems of Oil and Gas Exploitation Deposits of Offshore Resources in the Institute of Oil and Gas Problems (IPNG) of Russian Academy of Sciences, General Director of Research and Project Institute «NIPImorneft».

Oleg Prischepa

Doctor of Science (Geology and Mineralogy); Director of Russian Petroleum Geological Institute (VNIGRI), Saint Petersburg, Russia.

Oleg Timofeev

Doctor of Science (Technical Sciences), professor; Deputy director general – head of department of Systematic integration management in commercial shipbuilding of "Krylov Shipbuilding Research Institute", Saint Petersburg, Russia. The introduction of Offshore [Russia] in 2013 symbolized the increasing focus that Russian specialists, as well as the entire global scientific community, are paying to issues and information concerning the development of offshore oil and gas resources.

Much of Russia's immense hydrocarbon resources are found in areas with difficult terrain and climates, such as the Arctic coast and the North Seas. Managing these abundant resources is one of the major challenges facing the Russian oil and gas industry.

The search for new and efficient technologies and for ways to minimize the negative impact on ecosystems is tantamount. Maximizing industrial safety, improving the quality of education and training for specialists — and ultimately, involving the local population in decisions on such matters — requires a focused, ongoing commitment. Providing comprehensive, timely coverage of these extremely important societal issues is the mission of Offshore [Russia] magazine.

In addition to basic issues related to the development of offshore oil and gas fields (including prospecting, exploration, drilling, production, primary processing, and transportation), Offshore [Russia] also covers issues related to marine navigation and infrastructure development. This includes the northern ports of Russia, environmental monitoring across the vast expanses of the northern seas, the creation and development of scientific studies, and, of course, international cooperation.

Offshore [Russia] (like the English-language magazine Offshore, which has been published in the U.S. since 1954) is oriented toward engineering/technical specialists and top managers in oil-and-gas companies, oilfield service companies, research companies, teachers, researchers and undergraduate and graduate students in universities. The magazine will also serve as an information source for anyone interested in the prospecting and development of natural resources located beneath the Earth's waters.

> Anatoliy Zolotukhin The member of Offshore [Russia] editorial board

2015 Calendar → MAIN EXHIBITIONS AND CONFERENCES

Nº1 February/Publication date 20 February

Russia Offshore 2015 Moscow, Russia, March 3-5 LNG Congress Russia 2015 Moscow, Russia, March 12-13

Russian Oil&Gas Industry Week Moscow, Russia, March

Arctic Region Oil & Gas Stavanger, Norway, March 17-18

Arctic Technology Conference (ATC) 2015 Copenhagen, Denmark, March 23-25

Logistics in Arctic Region Murmansk, Russia, April

Continental and Arctic Shelf Dubai, UAE, April 9-10

Atyrau Oil & Gas 2015 Atyrau, Kazakhstan, April 14-16

Russian Arctic Oil and Gas 2015 Moscow, Russia, April 21-23

Offshore Technology Conference (OTC) 2015 Houston, USA, May 4-7

Offshore Upstream Development in Russia and CIS Moscow, Russia, May 22

Caspian Oil and Gas 2015 Baku, Azerbaijan, June 2-5

Moscow International Oil & Gas (MIOGE) 2015 Moscow, Russia, June 23-26

Nº2 May/ Publication date 24 April

Offshore Technology Conference (OTC) 2015 Houston, USA, May 4-7

Oil and Gas Uzbekistan (OGU) 2015 Tashkent, Uzbekistan, May 12-14

Gas. Oil. Technologies Ufa, Russia, May 19-22

Offshore Upstream Development in Russia and CIS Moscow, Russia, May 22

Caspian Oil and Gas 2015 Baku, Azerbaijan, June 2-5

Moscow International Oil & Gas (MIOGE) 2015 Moscow, Russia, June 23-26

ONS Norway 2015

Stavanger, Norway, August 17-19 RAO/CIS Offshore

Saint-Petersburg, Russia, September 15-18 Sakhalin Oil & Gas

Yuzhno-Sakhalinsk, Russia, September

St. Petersburg Energy Forum Saint-Petersburg, Russia, September Kazakhstan Intetnational Oil & Gas (KIOGE) 2015

Almaty, Kazakhstan, October 6-9

Arctic Shelf Development: step by step Murmansk, Russia, November 18-19 Nº3 August/ Publication date 31 Agust **RAO/CIS Offshore** Saint-Petersburg, Russia, September 15-18 Sakhalin Oil & Gas Yuzhno-Sakhalinsk, Russia, September St. Petersburg Energy Forum Saint-Petersburg, Russia, September Kazakhstan International Oil & Gas (KIOGE) 2015 Almaty, Kazakhstan, October 6-9 SPE Russian Oil & Gas Exploration and Production Technical **Conference and Exhibition** Moscow, Russia, October 14-16 **Russian Offshore Oil and Gas Development: Arctic and Far East** Moscow, Russia, October Arctic Shelf Development: step by step Murmansk, Russia, November 18-19 Exploration, production, processing. International Exhibition and Forum of equipment and innovative solutions o the oil and gas and mining industries Moscow, Russia, November 17-19

Exploration and Production Moscow, Russia, November 19-20 OSEA 2014, Russian exposition

Singapore, December

Nº4 November/ Publication date 30 November

14th Russia-Norwegian Oil & Gas Conference Saint-Petersburg, Russia, January 2016

Russia & CIS Oil & Gas Executive Summit 2016 Dubai, UAE, February 2016

International Gas Technology Conference - IGTC 2016 Dubai, UAE, February 2016

Russia Offshore 2016 Moscow, Russia, March 2016

LNG Congress Russia 2016 Moscow, Russia, March 2016

Russian Oil&Gas Industry Week Moscow, Russia, March 2016

Arctic Region Oil & Gas Stavanger, Norway, March 2016

Arctic Technology Conference (ATC) 2016 March 2016

Logistics in Arctic Region Murmansk, Russia, April 2016

Russian Arctic Oil and Gas 2016

Moscow, Russia, April 2016 Offshore Technology Conference (OTC) 2016

Houston, USA, May 2016

Offshore Upstream Development in Russia and CIS Moscow, Russia, May 2016

BRAND MANAGER

Irina Romanova

+7 903 526 1320

i.romanova@ogjrussia.com



advertising

Cost of advertising in the Offshore magazine USD* 7,800 4 cover 7,200 2 cover 9,400 2 cover + 1 page 7,200 3 cover Inside the magazine 6.250 Page before the index 3,125 1 page 5,000 Two page spread 2.030 1/2 page 1/3 page 1,400 1/5 page 780

Special discounts are provided for the bundle publication in Offshore [Russia], Oil & Gas Journal Russia, and original American magazines.

site www.offshore-mag.ru

Cost of advertising in the site www.offshore-mag.ru

Banners	Position	Price, USD*/month	
Upper horizontal	1	950	
Lower horizontal	2	535	
Senter Right	3	400	
Right	4-6	315	
Special offers and bonuses discussed individually			

special offers and bonuses discussed in

* Price includes 18% VAT

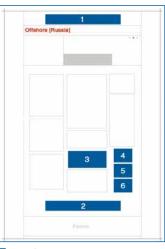
Files are accepted in the following formats: TIFF, EPS, PFD.

All fonts must be converted to curved fonts.

Files are not accepted in CorelDRAW and QuarkXPress formats!

The journal's page format is 200x265 mm

Please note! Bleed size is 210×275 mm, allow for 5 mm trim on each side



Formats: static banners — jpg, png, dynamic — gif

PROJECT MANAGERS

Maria Garelik

+7 916 240 1057 **m.garelik@ogjrussia.com**

Evelina Semenova +7 903 533 5991 e.semenova@ogjrussia.com

Anna Abarshalina

+7 926 296-6338 a.abarshalina@ogjrussia.com

Maksim Mikheev

+7 916 206 6116 m.mikheev@ogjrussia.com

Approximately 4,000 copies



+7 (495) 228-34-75 • www.offshore-mag.ru • offshore@nedrainform.ru

Offshore^[Russia]

Subscribe to Offshore Russia

SUBSCRIPTION ENQUIRIES

- ✓ Print & digital editions!
- ✓ Archive access
- ✓ Discounts
- ✓ Gift wrapping
- ✓ Corporate subscription

Stanislav Gavrilov

+7 495 228 3475, доб. 364

s.gavrilov@nedrainform.ru

- ✓ Individual approach
- ✓ Gift subscriptions
- ✓ Bonuses

GEOGRAPHICAL DISTRIBUTION



* Astrakhan region, Bashkortostan, Krasnodar Territory, Crimea, Murmansk Region, Nizhny Novgorod Region, Novosibirsk Region, Sakhalin Region, Sverdlovsk Region, Tatarstan, Tver Region, Tomsk Region, Tyumen Region, Cheliabinsk Region etc.

**Australia, Azerbaijan, Great Britain, Kazakhstan, Switzerland etc.

Subscription prices*				
Annual (four issues)	Printed edition	Digital edition	Printed & digital editions	
	\$84	\$76	\$100	

prices includes 18% VAT.

You can pay for subscriptions at www.offshore-mag.ru or www.ogjrussia.com by any convenient method

QIWI Wallet QQWL Visa Card VISA MasterCard American Express Card WE JCB Card Diners Club Card Diners Club Card WebMoney WebMoney

To subscribe

- ✓ visit the www.offshore-mag.ru or www.ogjrussia.com site
- ✓ or simply call Offshore [Russia] on +7 (495) 228-3475
- ✓ or e-mail Offshore [Russia]: s.gavrilov@nedrainform.ru or subscription@ogjrussia.com
- ✓ subscribe via agencies: APR (Pressa Rossii catalogue), MAP (Pochta Rossii catalogue), PresTsentr, Ural-Press, Informnauka, MK-Periodika, Pressinform

internet

www.offshore-mag.ru covers the entire spectrum of industry information related to the global offshore oil and gas industry: news; articles; commentary; expert opinions; major market indices; commercial, technological, and analytical materials from various companies; videos; and event announcements.

Each day, the site's news feed publishes news on the offshore oil and gas sector in Russia and other countries. The subject headings presented on the site – World Regions, Deep-water, Subsea Technologies, Geology and Geophysics, and Drilling – provide readers with quick access to specific information.

The convenient and intuitive Calendar of Events reports on upcoming and past events in the offshore oil and gas industry.

The Website also provides a forum through which our partners and advertisers can speak to our entire professional audience.

Detailed contents of the latest printed issue of the magazine as well as the magazine's archives can also easily accessible on the site.





<u>ARCTIC</u>

• Seismic surveys to end year on active note. Arctic regions make a strong showing among the plans. № 1 [3], p. 26.

• Regulatory environment for the design of Russian Arctic shelf structures. Nº 2 [4], p. 38.

• Design for floating Arctic platform to restore well flow rates. Nº 3 [5], p. 50.

Precious cargo



OFFSHORE SEISMIC

■ Isometric marine seismic technology delivers true 3D. № 1[1], p. 30.

• Seismic vessel survey is expanded to include additional vessel types. № 2[4], p. 18.



DEEPWATER

- Deepwater operators look to new frontiers. № 1[1], p. 70.
- Deepwater steel catenary risers require attention to fatigue factors. № 2[2], p. 68.
- Rising capex and opex may prompt deepwater reassessment. № 3 [5], p. 40.

<u>EXPLORATION</u>

- New results and old problems in the hydrocarbon reserves replacement in Russia's seas. № 2[2], p. 36.
- The pace of exploration on the Russian shelf funded by companies and the state. № 1 [3], p. 32.
- Hydrocarbon potential of the Khatanga gulf and adjoininhg land.
 № 1[1], p. 18.

<u>Subsea technologies</u>

• Subsea market expected to reach \$115 billion by 2020. West Africa predicted to have most subsea activity. № 2[4], p. 50.

• Solving the problem of ocean floor seawater treatment for EOR. For use in frontier and deepwater developments that need water injection for maximum production. No 1 [3], p. 60.



on board





SHALLOW WATERS Shallow water bonanza. Transit zones give the biggest growth in resources. № 3 [5], p. 12.

• Rosneft receives Caspian shallow waters. № 2[2], p. 28.

<u>Environment</u>

 The risk of accidental oil spills, and planning oil spill response. № 1[1], p. 82.

- Industrial and commercial risks of drilling in the Kara Sea. № 2[4], p. 74.
- Assessing the subsidence of the Ledovoye gas condensate field. № 3 [5], p. 84.
- Industry continues to feel effects of Macondo. Work under way on new rules for sems. № 1 [3], p. 46.

Offshore [Russia] Contacts:

OUNDER AND PUBLISHER Limited Liability Company "Publishing House Nedra" Russia, 117246, Moscow, Nauchny pr., 19, Tel.: +7 495 228 3474 Fax: +7 495 228 3477

EDITOR-IN-CHIEF Natalya Petrova

SCIENCE EDITOR Alexander Mardyuk a.mardyuk@nedrainform.ru

EDITORIAL Ilya Alkov, Ekaterina Maykova, Marina Maximova, Tatiana Yakovleva-Ustinova offshore@nedrainform.ru

DESIGN AND LAYOUT Olga Chakmak

CONTENT MANAGER www.offshore-mag.ru Victoria Skorokhodova +7 495 228 3475, ext. 366 v.skorohodova@nedrainform.ru

ADVERTIZING & MARKETING

Anna Abarshalina +7 495 228 3475, доб. 374 a.abarshalina@ nedrainform.ru

Maria Garelik +7 495 228 3475, ext. 370 m.garelik@ nedrainform.ru

Evelina Semenova +7 495 228 3475, ext. 371 e.semenova@ nedrainform.ru

Stanislav Gavrilov +7 495 228 3475, ext. 364 s.gavrilov@ nedrainform.ru

Irina Romanova +7 495 228 3475, доб. 363 i.romanova@ nedrainform.ru

Maksim Mikheev +7 495 228 3475, доб. 373 m.mikheev@ nedrainform.ru

Magazine registered by the Federal Service for Oversight of Communications, Information Technologies and Mass Media at the Russian Ministry of Communications and Mass Media Certificate ПИ № ФС 77 – 55087

© 2015 PennWell Corporation © 2015 OOO Nedra Publishing House

PennWell Corporate Headquarters 1421 S. Sheridan Rd., Tulsa, OK 74112



000 «Издательский дом Недра» 125047, Москва, пл. Тверская застава, д. 3 Твг/факс: 7 (495) 228-34-74 e-mail: biblioteka@nedrainform.ru, web: www.nedrainform.ru

NEDRA

PUBLISHERS

₽



Photos: BP, Statoil, LUKoil Overseas, PGS, Shell, ExxonMobile