



2017 MEDIA RESOURCE

The Executive Publication for the Oil & Gas Industry





INTRODUCTION

OUR MISSION – YOUR SUCCESS

Oil & Gas Financial Journal is the premier executive publication for the oil and gas industry. *More senior executives in the global petroleum business get their news and information from OGFJ than any other publication serving this demographic. In addition to these industry leaders, OGFJ also reaches a large audience of influential professionals in the finance and investment community – bankers, private capital providers, hedge fund managers, industry analysts, consultants, institutional investors, and high net worth individuals.

Our mission is to provide these decision-makers with crucial information and analysis from industry experts and our experienced editors about the latest developments in the global petroleum industry and how it affects their business.

OGFJ delivers this insightful content in a variety of ways to suit the busy schedule of our executive audience – a monthly publication in both print and digital formats; a mobile app for "on the go" access to content from smart phones and tablets; and a website that is continually updated with the latest energy news. In addition, our editors produce eight monthly e-newsletters that cover key industry sectors: Shale Monitor (unconventional resources); A&D Monitor (mergers, acquisitions, and divestitures); Regulatory Monitor, (government regulation and legal issues); and OGFJ Midstream Report (transportation and processing). We also publish special-edition newsletters during major conferences and exhibitions.

*Oil and Gas Financial Journal, BPA Brand Report, June 2016 and Oil and Gas Investor, BPA Brand Report, June 2016

We are proud of our reputation and the respect we have earned over the years of serving this industry, but we won't rest on our laurels. Our goal is to continue to improve our content and how we deliver this content in order to help our readers grow their business.

Mitch Duffy – Publisher Don Stowers – Chief Editor





2017 EDITORIAL TEAM



CHIEF EDITOR

Don Stowers DonS@PennWell.com

Don Stowers was named Chief Editor of *Oil & Gas Financial Journal* in 2004, the same year the publication was launched by PennWell Corporation. Stowers is an award-winning energy

writer and editor with more than 30 years of experience reporting on the global petroleum industry and the financial community. He has a bachelor's degree in journalism from the University of Houston.



EDITOR Mikaila Adams Mikaila@PennWell.com

Mikaila Adams joined *Oil & Gas Financial Journal* in 2005 and was named Editor in 2016. In addition to her work on OGFJ, she edits eight electronic newsletters and is responsible for the

brand's website and social media channels. She previously served as an editor for the University of Texas Health Science Center. Adams holds an English degree with a specialization in technical communication from Texas Tech University.

CONTRIBUTING EDITORS

Experts from the petroleum industry, the financial services sector, research firms, consultancies, and law firms, as well as senior editors at other PennWell publications, are among the frequent writers and contributors to *Oil & Gas Financial Journal*. Contributing editors include Laura Bell, *Oil & Gas Journal*; David Michael Cohen, PLS Inc.; Paula Dittrick, *Oil & Gas Journal*; Brian Lidsky, PLS Inc.; Per Magnus Nysveen, Rystad Energy; Nick Snow, *Oil & Gas Journal*; Imre Szilagyi, geologist and economist; Leslie Wei, Rystad Energy; and John White, Roth Capital Partners.

EDITORIAL ADVISORY BOARD

Oil & Gas Financial Journal's Editorial Advisory Board meets with the editors, publishers, and other senior members periodically to discuss topics such as trends and other relevant issues. The board includes the following industry experts: E. Russell "Rusty" Braziel, RBN Energy LLC; Michael A. Cinelli, Communications Executive; Mickey Coats, BOK Financial; Adrian Goodisman, Moelis & Company; Bradley Holmes, EnergyIR; Maynard Holt, Tudor, Pickering, Holt & Co.; Carole Minor, Encore Communications; Jaryl Strong, Media Relations; John M. White, Roth Capital Partners; and Ron Whitmire, EnerVest Ltd.

55.6%

of readers have purchasing influence or authority of \$100,000 or more

2016 Audience Readership Survey

59.4%

of our readers describe their occupation as Executive Management

2016 Audience Readership Survey

THE FINAL WORD NEW FEATURE!

Oil & Gas Financial Journal has started a new editorial column called "The Final Word." The opinion column regularly contains commentary from CEOs and other industry leaders on a variety of subjects intended to stir the interest of our executive audience. Topics include highly relevant issues such as pricing forecasts, regulatory issues, geopolitical issues, industry trends, and more – all aimed at stimulating further discussion. The column runs just opposite the inside back cover page, which is typically a well-read position in any publication. "The Final Word" is the last editorial page in the magazine, hence the name.

For editorial guidelines and other information about contributing an article to "The Final Word" or to any other section of OGFJ, contact: Don Stowers, Chief Editor, at DonS@PennWell.com or 713-963-6235.



2017 CIRCULATION SNAPSHOT

100% One Year Qualified Circulation

10,187 North American subscribers

5,816 subscribers beyond North America

16,003

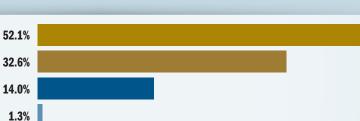
OGFJ has the largest circulation of any publication serving finance and investment professionals in the oil and gas industry.

*Oil and Gas Financial Journal, BPA Brand Report, June 2016 and Oil and Gas Investor, BPA Brand Report, June 2016

BPA Brand Report June 2016



Oil & Gas Company O Financial & Consulting Services O Service and/or Supply Company O Other O



BPA Brand Report June 2016, TQ = 16,003





2017 AUDITED CHANNELS

REACH: WHO YOU WANT TO, **WHEN** YOU WANT TO, **HOW** YOU WANT TO

Oil & Gas Financial Journal serves high-quality editorial content to a global subscriber base. Our primary channels – magazine, website, social media, and mobile app – serve a BPA-audited circulation that is 100% one year qualified.* BPA Worldwide is the largest auditing service for business and professional publications. Twice a year, OGFJ enlists BPA Worldwide to issue an audit statement verifying the circulation, which is critical to your advertising effectiveness. OGFJ invests in BPA audits to assure the highest quality of subscriber. As an OGFJ advertiser, you can place your message confidently, knowing that OGFJ is circulated to customers of your products instead of unknown recipients. OGFJ has invested in auditing more than just the print magazine:

MAGAZINE PRINT ADS

Advertising in the industry's leading media resource allows you to reach thousands of decision makers with buying authority worldwide. * Publisher's own data

The magazine delivers time-sensitive news, in-depth analysis, case studies, real-world applications of new products, industry opinion, and the latest market trends – bringing you the highest-quality, most highly educated potential customers worldwide. See rates and specs on page 11.

ONLINE BANNERS

Digital banner ads are a flexible and economic way for advertisers to build their brand and drive traffic to their websites. OGFJ.com banners can be placed on the home page or within specific topic centers, based on the product or service being promoted. See rates and specs on page 10.

SOCIAL MEDIA BOOST (30,676+ FOLLOWERS*)

The Twitter Boost drives additional traffic to your sponsored content hosted on OGFJ's website. It increases awareness of your sponsored webcasts, white papers, videos, or other products to thousands of industry professionals actively engaged in social media. Aligning with OGFJ's highly respected content allows you to increase awareness to your target audience. This unique opportunity invites industry professionals to engage with your content via social networks. **Contact your sales rep for current pricing.**

MOBILE WEBSITE

Mobile-friendly website engages industry professionals in a highly targeted and impactful way by reaching professionals as they shift their content consumption from their desks to their phones on the weekends and on the road. See rates and specs on page 11.



OGFJ MOBILE APP (25,000+ DOWNLOADS*)

The OGFJ mobile app is downloaded hundreds of times each month and is accessed by thousands of oil and gas and financial professionals. By sponsoring the app, your ad will be viewed by a dedicated audience that uses OGFJ as a primary source for its industry news.

See specs on page 9.

Contact your sales rep for current pricing.



See additional digital solutions on pages 10-11.

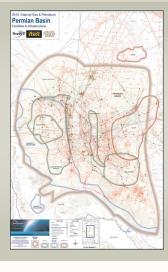


2017 EDITORIAL CALENDAR

	JANUARY	FEBRUARY	MARCH	APRIL	MAY	JUNE
Editorial Focus	NAPE	Energy Consulting	Capital Sources	Data Management & Integration	Deal Making	Finance and Investments
In This Issue	North American Prospects; Upstream Investment & Financial Opportunities; US Election Impact; US Crude Oil Exports	Top Consulting Companies (Survey); Environmental & Regulatory; Tax & Accounting Issues	Energy Banking; Private Capital; Venture Capital; Restructuring & Reorganization	Digital Transformation; Big Data; Asset Optimization; Improving Efficiencies; Offshore Economics	Top US Transactions; Top International Deals; Capital Availability; Credit Outlook	Industry Recovery; Investing in Stocks and Commodities; Royalty Trusts; Hedging Options
Special Reports	OGFJ100P Quarterly Report (US Private Companies)	OGJ150 Quarterly Report (US Public Companies)	Energy Banking: Expertise & Relationships; Top 40 US Oilfield Services Companies		OGJ150 Quarterly Report (US Public Companies)	Private Capital
Ad Close	08 Dec 16'	07 Jan	04 Feb	07 Mar	08 Apr	06 May
Materials Due	15 Dec 16'	13 Jan	10 Feb	14 Mar	17 Apr	12 May
Bonus Distribution	NAPE Summit, Houston	EnerCom San Francisco	IPAA OGIS, New York	Offshore Technology Conference, Houston; PNEC, Houston	Louisiana Energy Conference	

26.47% of OGFJ readers visited a company's website after viewing an advertisement in a print magazine

Source: 2016 Audience Readership Survey



MAPS

OGFJ maps are the perfect tool to increase your brand presence. Maps are highly visible and target specific vertical markets. Often displayed in high-traffic areas, OGFJ maps provide long-term, broad exposure. Watch for the following maps in 2017:

- · Bakken
- · Central Rockies
- Eagle Ford
- · Global Shale · Marcellus
 - is ·N
- · Mississippi Lime
- Monterey Shale
 North American Shale



JULY	AUGUST	SEPTEMBER	OCTOBER	NOVEMBER	DECEMBER
Unconventional Resources	Asset Management	Software Solutions	Private Capital	Midstream Finance	2018 Outlook
Shale Economics; Top Shale Deals; Natural Gas Update; US Crude Oil Exports	Asset Management Survey / Hedging Strategies / OGJ150 Quarterly Report (Public Companies)	Tax & Accounting Issues; Reservoir Management; Data Integration; Keeping Up With the Technology Curve	Who's Who in Private Equity; Wealth Management; Responsible Environmental Practices	Midstream Infrastructure; Regulatory Update; Midstream M&A MLPs	Economic Forecast; Executive Compensation; Top Private Capital Deals in 2017
OGFJ100P Quarterly Report (US Private Companies)		Top 40 Oilfield Service Companies	OGFJ100P Quarterly Report (US Private Companies)	Top Midstream Companies; OGJ150 Quarterly Report (US Public Companies)	
08 Jun	11 Jul	09 Aug	12 Sept	10 Oct	03 Nov
15 Jun	18 Jul	16 Aug	19 Sept	17 Oct	10 Nov
URTEC; Summer NAPE, Houston; EnerCom's Oil & Services Conference, Denver; PowerGen Natural Gas	Pipeline Week	IPAA OGIS West			IPAA Private Capital Conference, Houston

63.54% of OGFJ readers use the print magazine to do their jobs better

Source: 2016 Audience Readership Survey

SPECIAL REPORTS

Reach and influence select audiences when you place your ad or corporate profile in Oil & Gas Financial Journal special reports. These reports, including a bonus distribution, are distributed to the entire OGFJ circulation, and are a great opportunity to reach highly targeted and select audiences. New special reports for 2017 include:

MARCH	JUNE	SEPTEMBER	NOVEMBER
Energy Banking	Prviate Capital	Top 40 Oilfield Service Companies	Top Midstream Companies



2017 ENEWSLETTERS

OGFJ eNewsletters deliver industry news and information to thousands of opt-in subscribers worldwide. Target specific industry segments and an audience that has indicated an interest in specific topic categories.



of our readers rely on enewsletters as an online source of information to do their job

Source: 2016 Audience Readership Survey

OIL& GAS FINANCIAL JOURNAL. OGFJ WEEKLY

August 1, 2016

Leaderboard 728 x 90

Sponsored

Gaining Advantages through Joint Ventures Today's market volatility is likely to prompt oil and gas companies to explore the use of new joint ventures to increase efficiencies, mitigate risk, and overcome capital constraints. A joint venture approach can effectively combine capital and operating capabilities to allow large projects to be undertaken and energy resources to be developed. Get the new whitepaper from Founders Investment Banking today!

OGFJ Weekly provides quick access to current and archived content made most popular by our readers over the past seven days. OGFJ Weekly content is compiled from the archives of <u>OGFJ.com</u>, Oil & Gas Financial Journal, and OGFJ newsletters. Take a look and see what's trending.

Trending content July 25 - July 29

The Hz San Andres

Relatively new for investors, the Horizontal San Andres could generate very strong economics and IRRs.



OGFJ100P Private company update While only a slight drop, a slip from No. 8 to No. 10 makes Petro-Hunt the biggest mover in the Top 10 by total BOE production when comparing this OGFJ100P to the previous installment in April.

Share: 🛉 🍉 in 🖇 🖄

Continue Reading »

Viper Energy makes Permian acquisition, commences public

OGFJ WEEKLY

50,000 recipients*

The OGFJ Weekly Serves as a recap of the previous week's subscribers' trending content and highlights any breaking news for the week. Monday afternoons

A&D MONITOR

50,000 recipients*

Keeps track of oil and gas transactions in the US, Canada, and worldwide – covering upstream, midstream, oilfield services, and technology deals, including insightful analysis. 1st Tuesday of each month

REGULATORY MONITOR

49,000 recipients*

Places your message before people who are keeping up to date with federal, state, and local regulatory issues that impact the oil and gas industry. 2nd Tuesday of each month

MIDSTREAM REPORT

42,000 recipients*

Targets audiences focusing on the financing, construction, and implementation of midstream facilities with your brand message. 3rd Tuesday of each month

SHALE MONITOR

43,000 recipients*

Builds brand awareness around content related to developments in the thriving North American and global unconventional oil and gas sectors. 4th Tuesday of each month

CONFERENCE & EXHIBITION Newsletters

Contact your OGFJ sales representative for details

Banner and eNewsletter Creative Requirements

Max. file size: 40 kb

File format: .gif (static) and .jpg only eNewsletter ad submissions should be static May include a 50-word (max.) text backup with URL

LEADERBOARD	728 x 90 pixels	\$1,750	
SKYSCRAPER	300 x 600 pixels	\$1,100	
MIDDLE POSITION	300 x 250 pixels	\$975	

NOTE: Prices listed are USD gross monthly rates. * Publisher's own data, subscriber circulation is subject to fluctuation

Visit OGFJ.com/advertise for mobile-responsive ad specs.

Skyscraper 300 x 600

Middle Position

300 x 250



2017 DIGITAL SOLUTIONS

DIGITAL MEDIA SOLUTIONS

Webcast Sponsorships

Webcasts generate highly qualified, active leads while presenting your technology expertise to industry professionals. Sponsorships leverage the OGFJ brand to help position sponsoring organizations as industry experts. The live event is available on demand and promoted on the OGFJ.com website for six months.

Email List Rentals

Offering quick response at a low cost, Email List Rentals allow you to reach a targeted audience with your custom email deployment. Your message will be sent to industry professionals you've specified from our database list selects and can be used for a nearly unlimited variety of promotional programs.

White Paper Sponsorships

White Paper Sponsorships ensure that your content is visible where industry decision makers go to conduct purchasing research and create vendor short lists. Online White Paper Sponsorships leverage our site's content depth and SEO expertise, resulting in a powerful marketing tool to educate your next potential customer. Custom registration forms help provide your sales staff with a database of quality leads.

PRODUCT	PRICE
DIGITAL MAGAZINE ADVERTISING (WITH RICH MEDIA)	\$1,000
DIGITAL MAGAZINE ADVERTISING (SPLIT RUN)	\$1,000
EMAIL LIST RENTALS	\$575 per 1,000 / minimum of \$2,300
WEBCAST SPONSORSHIP	\$12,000
CUSTOM VIDEO CHANNEL	\$4,650
VIDEO WHITE PAPERS	\$4,650

MOBILE APP SPONSOR
OPTION 1: ADVERTISER LOGO IN WHITE WITH
TRANSPARENT BACKGROUND.
210X175 .GIF OR 24-BIT .PNG 10 KB
OPTION 2:
320X50 .JPG OR .GIF (CAN BE ANIMATED) 15 KB

EXPECT HIGH IMPACT RESULTS



Oil & Gas Financial Journal Marketing Solutions is a full-service marketing agency that works alongside PennWell media brands to provide data, experience, and industry knowledge. Whether it is branding, thought leadership, search engine optimization (SEO), or content marketing, our integrated approach enables us to create fresh new marketing pieces, campaigns, and strategies to fulfill your marketing objectives.

From industry to industry, we know what works.

Visit www.ogfj.com/marketing.html to learn more, or contact Mitch Duffy at 713-963-6286 | mitchd@pennwell.com

VIDEO SOLUTIONS

Video White Papers

These 5- to 12-minute, professionally produced videos are shot at your location of choice by our experienced video team. The final video may be hosted on our website with an optional registration form, enabling you to generate leads and drive traffic to your website.

Custom Video Channel

The Custom Video Channel extends the reach of video you have created (or that we have custom produced) with an exclusive landing page on our relevant website, providing exposure to your target audience.

Banner advertising on your exclusive landing page provides a branding opportunity for your company and/or products. A targeted email to our audience drives viewers to your content.



2017 ONLINE SOLUTIONS

62.8% of OGFJ readers

surveyed rely on industry / magazine

websites to do their job

PAGE PEEL

The Page Peel is one of the largest online ad units available. The peel begins as a "dog ear" in the upper right-hand corner of the page and, on mouse-over, extends down and to the left of the page. Receive higher than average click-through rates, resulting in targeted lead generation and traffic to your online content and offerings.

Two rotations available

Source: 2016 Audience Readership Survey Exclusive sponsorship - \$3,750 Rotating sponsorship - \$2,500 f 🎽 in 🖇 🔊 For specs, please visit: http://www.pennwell.com/advertise/products/page-peel-sponsorship.html FINANCI/ **PUSH DOWN** Q FINANCIA номе NEWS MAGAZINE The Push Down banner ad auto-expands beneath the site navigation once every 24 hours to support more detailed messages. It provides ongoing visibility while collapsed. Three rotations available Exclusive sponsorship - \$3,750 Rotating sponsorship - \$2,750 For specs, please visit: www.pennwell.com/index/pushdown-specs.html **ENLINK MIDSTREAM FORMS JV** WITH NGP TO EXPAND GATHERING AND PROCESSING HOMEPAGE PLUS IN THE DELAWARE BASIN Homepage Plus online sponsorships generate broad visibility rs LP, and EnLink I for your brand and product messaging among industry professionals worldwide. 1/4 ◀ || ▶ LEADERBOARD - \$2,350 COMMODITY INDICES MARKET INDICES Crude Oil 41.56 - -1.21 1746.70 -27.85 (-1.57% Two rotations available: Leaderboard and Anchor -40.50 (-0.37% Crude Oil Brent 45.03 🔺 0.05 Dimensions: 728 x 90, 40 kb (Pit) 300 x 250 (for mobile) .jpg or .gif (can be animated) New responsive design improves viewing from SKYSCRAPER - \$2.050 any desktop, laptop, or mobile device Two rotations available Dimensions: 300 x 600, 40 kb .jpg or .gif (can be animated) iLandMan, OGsys integrate land and accounting system August 10, 2016 Oil and gas software firms iLandMan and OGsys Inc. have entered into a **ROTATING SITE SPONSOR - \$1,475** Run of site; six positions available Ad displays on desktop site OGFJ.com is organized into the following topic centers Dimensions: 300 x 250, 40 kb Prices listed are USD gross rate for one month .jpg or .gif (can be animated) Ad displays on mobile site **Topic Center Site Sponsor** Middle Position Leaderboard Exclusive TOPIC CENTER SPONSORSHIPS **Oil Markets** \$550 \$650 \$750 \$1.105 Align your message with relevant content \$550 \$650 \$750 \$1,105 **Energy Players** \$550 \$650 \$750 Midstream \$1,105 and within specific verticals to target specific \$550 Capital \$650 \$750 \$1,105 audiences. Place a single banner ad or be **Business Solutions** \$550 \$650 \$750 \$1,105

Visit OGFJ.com/advertise to view mobile-responsive ad specs, hybrid ad units, and plain text availability.

Upstream

Analysis Unconventional

Mergers & Acquisitions

\$550

\$550

\$550

\$800

\$650

\$650

\$650

\$900

\$750

\$750

\$750

\$1.000

the exclusive sponsor of a topic center.

\$1,105

\$1.105

\$1,105

\$2.280



2017 PRINT RATES & SPECIFICATIONS

DISPLAY ADVERTISING RATES

4-COLOR PROCESS	1X	3X	6X	12X	18X	24X	36X	48X
FULL PAGE	8,245	8,060	7,685	6,240	5,890	5,835	5,790	5,735
2/3 PAGE	7,440	6,650	6,270	5,735	5,710	5,685	5,610	5,560
1/2 PAGE	6,010	5,610	5,085	4,600	4,590	4,435	4,385	4,335
1/3 PAGE	5,085	4,825	4,435	4,055	4,030	4,005	3,980	3,955
1/4 PAGE	4,434	4,055	3,675	3,140	3,110	3,085	3,060	3,035
FULL PAGE SPREAD	14,175	14,070	13,965	13,795	13,770	13,745	13,720	13,695
1/2 PAGE SPREAD	10,286	10,169	10,034	9,897	9,869	9,843	9,818	9,792

PRINT AD SPECIFICATIONS

	FULL PAGE SPREA	D	HALF	PAGE SPREAD	FULL PAGE	
AD SIZE						
TRIM (W × H)	16″ x 10.5″ 406mm x 267mm			6″ x 5.25″ mm x 133mm	8″ x 10.5″ 203mm x 267mm	
BLEED	16.25″ x 10.75″ 413mm x 274mm			.25"x 5.5" mm x 140mm	8.25″ x 10.75″ 210mm x 274mm	
LIVE AREA	15″ × 9.5″ 381mm x 241mm			15″ x 5″ mm x 127mm	7″ x 9.5″ 178mm x 241mm	
	2/3 PAGE	1	/2 ISLAND	1/2 VERTICAL	1/2 HORIZONTAL	
AD SIZE						
TRIM (W × H)	-		-	-	-	
BLEED			25″ x 8.25″ mm x 210mm	4.125″ x 10.75″ 105mm x 274mm	8.25″ x 5.5″ 210mm x 140mm	
LIVE AREA	4.5″ x 9.5″ 114mm x 241mm		5″ x 7.375″ .mm x 187mm	3.375″ x 9.5″ 86mm x 241mm	7″ x 4.875″ 178mm x 124mm	
	1/3 VERTICAL	1	/3 SQUARE	1/3 HORIZONTAL	1/4 PAGE	
AD SIZE						
TRIM (W × H)	-				-	
BLEED	-		_	-	-	
LIVE AREA	2.25″ x 9.5″ 57mm x 241mm		5″ x 4.875″ mm x 124mm	7″ x 3.3125″ 178mm x 84mm	3.375″ x 4.875″ 86mm x 124mm	

NOTE: All text, logos, borders, and boxes that do not bleed should stay within the live area. There is no charge for bleeds.

Method of Printing, Binding, and Paper: Web Offset Perfect Binding, 0.125-in. off backbone

Cover: 80-lb text weight coated Body pages: 30-lb text weight coated Increase your dwell and click-through rates in the digital issues by including rich media for \$1,000.

Segment your audience with split runs for \$1,000.

Premium positions are available for an additional 10% gross and include: IFC, IBC, OBC, Opposite TOC, Editor's Comments, and others. Please contact your representative for rates and availability.

NOTE: Prices listed are gross USD and are subject to a 15% agency commission allowance.

For reprints, contact:

Rhonda Brown, Foster Printing Services 866.879.9144, ext. 194 RhondaB@FosterPrinting.com

HOW TO SUBMIT YOUR AD MATERIALS

To upload ad materials to our FTP site:

Maximum file size is 250 MB—please stuff or zip your files before sending and wait to close your browser window until you get your upload confirmation.

- 1. Go to http://digitalads.pennwell.com
- 2. Choose "print ad"
- 3. Select Oil & Gas Financial Journal (0060) from the drop-down menu
- 4. Fill in the required information and then select "upload ad"

Depending on speed of connection and file size, this may take some time. Please be patient.

To email ad materials:

For files under 10 MB, please email your ad to: admaterial@pennwell com. Include advertiser name, publication name, and issue date.

To mail ad materials:

Send contract, insertion order(s), correspondence,

proofs, copy, and complete advertising materials to:

Ad Traffic Manager OGFJ PennWell Corporation 1421 S. Sheridan Road Tulsa, OK 74112-6600

Issuance

Oil & Gas Financial Journal is issued on the 15th of every month.



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